

Critical Thinking Questions

1. What is intrinsic motivation, what is extrinsic motivation, and why is it important to make this distinction?
2. Why do grades and other tangible rewards pose a threat to intrinsic motivation?
3. How can grades and other tangible rewards enhance intrinsic motivation?
4. What educational implications does the author draw for using reward in the classroom?

Human Sexuality: How Do Men and Women Differ?

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Abstract

A large body of scientific research documents four important gender differences in sexuality. First, on a wide variety of measures, men show greater sexual desire than do women. Second, compared with men, women place greater emphasis on committed relationships as a context for sexuality. Third, aggression is more strongly linked to sexuality for men than for women. Fourth, women's sexuality tends to be more malleable and capable of change over time. These male-female differences are pervasive, affecting thoughts and feelings as well as behavior, and they characterize not only heterosexuals but lesbians and gay men as well. Implications of these patterns are considered.

Keywords

human sexuality; sexual desire; sexual orientation; sexual plasticity

A century ago, sex experts confidently asserted that men and women have strikingly different sexual natures. The rise of scientific psychology brought skepticism about this popular but unproven view, and the pendulum swung toward an emphasis on similarities between men's and women's sexuality. For example, Masters and Johnson (1966) captured attention by proposing a human sexual response cycle applicable to both sexes. Feminist scholars cautioned against exaggerating male-female differences and argued for women's sexual equality with men. Recently, psychologists have taken stock of the available scientific evidence. Reviews of empirical research on diverse aspects of human sexuality have identified four important male-female differences. These gender differences are pervasive, affecting thoughts and feelings as well as behavior, and they characterize not only heterosexuals but lesbians and gay men as well.

SEXUAL DESIRE

Sexual desire is the subjective experience of being interested in sexual objects or activities or wishing to engage in sexual activities (Regan & Berscheid, 1999). Many lines of research demonstrate that men show more interest in sex than women (see review by Baumeister, Catanese, & Vohs, 2001). Compared with women, men think about sex more often. They report more frequent sex fantasies and more frequent feelings of sexual desire. Across the life span, men rate the strength of their own sex drive higher than do their female age-mates. Men are more interested in visual sexual stimuli and more likely to spend money on such sexual products and activities as X-rated videos and visits to prostitutes.

Men and women also differ in their preferred frequency of sex. When het-

erosexual dating and marriage partners disagree about sexual frequency, it is usually the man who wants to have sex more often than the woman does. In heterosexual couples, actual sexual frequency may reflect a compromise between the desires of the male and female partners. In gay and lesbian relationships, sexual frequency is decided by partners of the same gender, and lesbians report having sex less often than gay men or heterosexuals. Further, women appear to be more willing than men to forgo sex or adhere to religious vows of celibacy.

Masturbation provides a good index of sexual desire because it is not constrained by the availability of a partner. Men are more likely than women to masturbate, start masturbating at an earlier age, and do so more often. In a review of 177 studies, Oliver and Hyde (1993) found large male-female differences in the incidence of masturbation. In technical terms, the meta-analytic effect size² (d) for masturbation was 0.96, which is smaller than the physical sex difference in height (2.00) but larger than most psychological sex differences, such as the performance difference on standardized math tests (0.20). These and many other empirical findings provide evidence for men's greater sexual interest.

SEXUALITY AND RELATIONSHIPS

A second consistent difference is that women tend to emphasize committed relationships as a context for sexuality more than men do. When Regan and Berscheid (1999) asked young adults to define sexual desire, men were more likely than women to emphasize physical pleasure and sexual intercourse. In contrast, women were more likely to "romanticize" the experience of sexual desire, as seen in one young woman's definition of sexual desire as "longing to be emotionally intimate and to express love for another person" (p. 75). Compared with women, men have more permissive attitudes toward casual premarital sex and toward extramarital sex. The size of these gender differences is relatively large, particularly for casual premarital sex ($d = 0.81$; Oliver & Hyde, 1993). Similarly, women's sexual fantasies are more likely than men's to involve a familiar partner and to include affection and commitment. In contrast, men's fantasies are more likely to involve strangers, anonymous partners, or multiple partners and to focus on specific sex acts or sexual organs.

A gender difference in emphasizing relational aspects of sexuality is also found among lesbians and gay men (see review by Peplau, Fingerhut, & Beals, in press). Like heterosexual women, lesbians tend to have less permissive attitudes toward casual sex and sex outside a primary relationship than do gay or heterosexual men. Also like heterosexual women, lesbians have sex fantasies that are more likely to be personal and romantic than the fantasies of gay or heterosexual men. Lesbians are more likely than gay men to become sexually involved with partners who were first their friends, then lovers. Gay men in committed relationships are more likely than lesbians or heterosexuals to have sex with partners outside their primary relationship.

In summary, women's sexuality tends to be strongly linked to a close relationship. For women, an important goal of sex is intimacy; the best context for pleasurable sex is a committed relationship. This is less true for men.

SEXUALITY AND AGGRESSION

A third gendered pattern concerns the association between sexuality and aggression. This link has been demonstrated in many domains, including individuals' sexual self-concepts, the initiation of sex in heterosexual relationships, and coercive sex.

Andersen, Cyranowski, and Espindle (1999) investigated the dimensions that individuals use to characterize their own sexuality. Both sexes evaluated themselves along a dimension of being romantic, with some individuals seeing themselves as very passionate and others seeing themselves as not very passionate. However, men's sexual self-concepts were also characterized by a dimension of aggression, which concerned the extent to which they saw themselves as being aggressive, powerful, experienced, domineering, and individualistic. There was no equivalent aggression dimension for women's sexual self-concepts.

In heterosexual relationships, men are commonly more assertive than women and take the lead in sexual interactions (see review by Impett & Peplau, 2003). During the early stages of a dating relationship, men typically initiate touching and sexual intimacy. In ongoing relationships, men report initiating sex about twice as often as their female partners or age-mates. To be sure, many women do initiate sex, but they do so less frequently than their male partners. The same pattern is found in people's sexual fantasies. Men are more likely than women to imagine themselves doing something sexual to a partner or taking the active role in a sexual encounter.

Rape stands at the extreme end of the link between sex and aggression. Although women use many strategies to persuade men to have sex, physical force and violence are seldom part of their repertoire. Physically coercive sex is primarily a male activity (see review by Felson, 2002). There is growing recognition that stranger and acquaintance rape are not the whole story; some men use physical force in intimate heterosexual relationships. Many women who are battered by a boyfriend or husband also report sexual assaults as part of the abuse.

In summary, aggression is more closely linked to sexuality for men than for women. Currently, we know little about aggression and sexuality among lesbians and gay men; research on this topic would provide a valuable contribution to our understanding of gender and human sexuality.

SEXUAL PLASTICITY

Scholars from many disciplines have noted that, in comparison with men's sexuality, women's sexuality tends to have greater plasticity. That is, women's sexual beliefs and behaviors can be more easily shaped and altered by cultural, social, and situational factors. Baumeister (2000) systematically reviewed the scientific evidence on this point. In this section, I mention a few of the many supportive empirical findings.

One sign of plasticity concerns changes in aspects of a person's sexuality over time. Such changes are more common among women than among men. For example, the frequency of women's sexual activity is more variable than men's. If a woman is in an intimate relationship, she might have frequent sex with her partner. But following a breakup, she might have no sex at all, includ-

ing masturbation, for several months. Men show less temporal variability: Following a romantic breakup, men may substitute masturbation for interpersonal sex and so maintain a more constant frequency of sex. There is also growing evidence that women are more likely than men to change their sexual orientation over time. In an illustrative longitudinal study (Diamond, 2003), more than 25% of 18- to 25-year-old women who initially identified as lesbian or bisexual changed their sexual identity during the next 5 years. Changes such as these are less common for men.

A further indication of malleability is that a person's sexual attitudes and behaviors are responsive to social and situational influences. Such factors as education, religion, and acculturation are more strongly linked to women's sexuality than to men's. For example, moving to a new culture may have more impact on women's sexuality than on men's. The experience of higher education provides another illustration. A college education is associated with more liberal sexual attitudes and behavior, but this effect is greater for women than for men. Even more striking is the association between college education and sexual orientation shown in a recent national survey (Laumann, Gagnon, Michael, & Michaels, 1994). Completing college doubled the likelihood that a man identified as gay or bisexual (1.7% among high school graduates vs. 3.3% among college graduates). However, college was associated with a 900% increase in the percentage of women identifying as lesbian or bisexual (0.4% vs. 3.6%).

CONCLUSION AND IMPLICATIONS

Diverse lines of scientific research have identified consistent male-female differences in sexual interest, attitudes toward sex and relationships, the association between sex and aggression, and sexual plasticity. The size of these gender differences tends to be large, particularly in comparison to other male-female differences studied by psychologists. These differences are pervasive, encompassing thoughts, feelings, fantasies, and behavior. Finally, these male-female differences apply not only to heterosexuals but also to lesbians and gay men.

Several limitations of the current research are noteworthy. First, much research is based on White, middle-class American samples. Studies of other populations and cultural groups would be valuable in assessing the generalizability of findings. Second, although research findings on lesbians and gay men are consistent with patterns of male-female difference among heterosexuals, the available empirical database on homosexuals is relatively small. Third, differences between women and men are not absolute but rather a matter of degree. There are many exceptions to the general patterns described. For instance, some women show high levels of sexual interest, and some men seek sex only in committed relationships. Research documenting male-female differences has advanced further than research systematically tracing the origins of these differences. We are only beginning to understand the complex ways in which biology, experience, and culture interact to shape men's and women's sexuality.

These four general differences between women's and men's sexuality can illuminate specific patterns of sexual interaction. For example, in heterosexual couples, it is fairly common for a partner to engage in sex when he or she is not

really interested or "in the mood." Although both men and women sometimes consent to such unwanted sexual activity, women are more often the compliant sexual partner (see review by Impett & Peplau, 2003). Each of the gender differences I have described may contribute to this pattern. First, the stage is set by a situation in which partners have differing desires for sex, and the man is more often the partner desiring sex. Second, for compliant sex to occur, the more interested partner must communicate his or her desire. Men typically take the lead in expressing sexual interest. Third, the disinterested partner's reaction is pivotal: Does this partner comply or, instead, ignore or reject the request? If women view sex as a way to show love and caring for a partner, they may be more likely than men to resolve a dilemma about unwanted sex by taking their partner's welfare into account. In abusive relationships, women may fear physical or psychological harm from a male partner if they refuse. Finally, sexual compliance illustrates the potential plasticity of female sexuality. In this case, women are influenced by relationship concerns to engage in a sexual activity that goes against their personal preference at the time.

The existence of basic differences between men's and women's sexuality has implications for the scientific study of sexuality. Specifically, an adequate understanding of human sexuality may require separate analyses of sexuality in women and in men, based on the unique biology and life experiences of each sex. Currently, efforts to reconceptualize sexual issues have focused on women's sexuality. Three examples are illustrative.

Rethinking Women's Sexual Desire

How should we interpret the finding that women appear less interested in sex than men? One possibility is that researchers have inadvertently used male standards (e.g., penile penetration and orgasm) to evaluate women's sexual experiences and consequently ignored activities, such as intimate kissing, cuddling, and touching, that may be uniquely important to women's erotic lives. Researchers such as Wallen (1995) argue that it is necessary to distinguish between sexual desire (an intrinsic motivation to pursue sex) and arousability (the capacity to become sexually aroused in response to situational cues). Because women's sexual desire may vary across the menstrual cycle, it may be more appropriate to describe women's desire as periodic rather than weak or limited. In contrast, women's receptivity to sexual overtures and their capacity for sexual response may depend on situational rather than hormonal cues. Other researchers (e.g., Tolman & Diamond, 2001) argue that more attention must be paid to the impact of hormones that may have special relevance for women, such as the neuropeptide oxytocin, which is linked to both sexuality and affectional bonding.

Rethinking Women's Sexual Orientation

Some researchers have proposed new paradigms for understanding women's sexual orientation (e.g., Peplau & Garnets, 2000). Old models either assumed commonalities among homosexuals, regardless of gender, or hypothesized similarities between lesbians and heterosexual men, both of whom are attracted to women. In contrast, empirical research has documented many similarities in

women's sexuality, regardless of their sexual orientation. A new model based on women's experiences might highlight the centrality of relationships to women's sexual orientation, the potential for at least some women to change their sexual orientation over time, and the importance of sociocultural factors in shaping women's sexual orientation.

Rethinking Women's Sexual Problems

Finally, research on women's sexuality has led some scientists to question current systems for classifying sexual dysfunction among women. The widely used *Diagnostic and Statistical Manual of Mental Disorders (DSM)* of the American Psychiatric Association categorizes sexual dysfunction on the basis of Masters and Johnson's (1966) model of presumed normal and universal sexual functioning. Critics (e.g., Kaschak & Tiefer, 2001) have challenged the validity of this model, its applicability to women, and its use as a basis for clinical assessment. They have also faulted the *DSM* for ignoring the relationship context of sexuality for women. Kaschak and Tiefer have proposed instead a new "woman-centered" view of women's sexual problems that gives prominence to partner and relationship factors that affect women's sexual experiences, and also to social, cultural, and economic factors that influence the quality of women's sexual lives.

Recommended Reading

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Notes

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2. In a meta-analysis, the findings of multiple studies are analyzed quantitatively to arrive at an overall estimate of the size of a difference between two groups, in this case, between men and women. This effect size (known technically as *d*) is reported using a common unit of measurement. By convention in psychological research, 0.2 is considered a small effect size, 0.5 is a moderate effect size, and 0.8 is a large effect size.

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Critical Thinking Questions

1. Do men and women differ in their sexual desire?
2. How do men and women differ when it comes to sexuality and aggression?
3. Compare men and women in terms of their sexual "plasticity."
4. What are some implications of the differences in human sexuality between men and women?