

**David C. Gessel**  
**2844 Oquirrh Drive**  
**Salt Lake City, Utah 84108**  
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**EMPLOYMENT**     **Vice President of Government Relations and Legal Affairs**, UHA, Utah Hospitals and Health Systems Association, Salt Lake City, Utah; 1994-present.

Represented Utah hospitals and health systems before state and federal legislative bodies and executive agencies. Organized, coordinated and lead successful association government relations and lobbying activities. Drafted successful legislation. Researched and prepared policy positions and legislative testimony. Negotiated and built consensus between diverse association members on a wide variety of public policy issues. Successfully lobbied for hundreds of millions of dollars in public funds for hospitals. Successfully led effort to end a hospital tax that has now saved Utah hospitals over \$40 million dollars. Effectively advocated association legislative positions to legislators and executive branch officials. Raised over \$500,000 in political action committee funds for campaign contributions. Formed effective lobbying coalitions with other associations and groups. Served as effective public spokesman on hundreds of occasions to legislative committees, government agencies, hospital boards and employees and the media. Served as in-house legal counsel to association board and staff. Prepared variety of legal documents dealing with association and health care issues.

**Attorney**, Jones, Waldo, Holbrook and McDonough, Salt Lake City, Utah; 1991-94.

Represented and counseled business clients with regard to formation, mergers, acquisitions and due diligence. Prepared and negotiated contracts, licensing agreements, employee agreements, employee handbooks and numerous other corporate documents. Represented major corporations and government agencies before federal, state and local legislative bodies. Drafted legislation, prepared and presented testimony and formed successful legislative coalitions. Prepared pleadings and briefs and argued motions in state and federal court with a litigation emphasis on real estate, civil rights and employment matters.

**Legislative Director**, U.S. House of Representatives, Congressman Ron Packard (CA) Washington, D.C.; 1986-88.

Organized, coordinated and directed Congressman's legislative agenda. Supervised legislative staff of four. Chief legislative liaison to other staff, agencies, constituents, industry representatives. Researched and drafted legislation. Formulated and coordinated strategy for the passage of legislation. Prepared Congressman through oral and written briefings and memoranda. Wrote speeches, statements and testimony. Monitored subcommittee, committee and floor legislative action.

**EDUCATION**     **The University of Virginia School of Law**, Charlottesville, Virginia, **J.D.** 1991; Executive Editor, Virginia Environmental Law Journal.

**Rutgers University**, New Brunswick, New Jersey, **M.A.** in Politics and Public Policy, 1986; Eagleton Fellowship (full tuition and stipend).

**The University of Utah**, Salt Lake City, Utah, **B.S.** in Political Science, 1983; Cum Laude; Elbert D. Thomas Award for Outstanding Political Science Graduate; Beehive Honor Society; ASUU President's Cabinet(Public Affairs Board).

## **COMMUNITY ACTIVITIES**

President, Board of Trustees of Utah Heritage Foundation, 1993  
Member, Board of Trustees of Utah Heritage Foundation, 1991-1995  
President, Hinckley Institute of Politics Alumni Association, 1994-96  
Chairman, Utah Legislative Compensation Commission, 1994-95  
Member, American Society of Association Executives (ASAE), 1995-present  
Member, Utah Society of Association Executives, 1995 – present  
President, Utah Society of Association Executives, 2000-01  
Contributing Author, Utah History Encyclopedia  
Member, Utah Health Policy Commission Rural Health Technical Advisory Group, 1996  
Member, Salt Lake Area Chamber of Commerce State Legislative Affairs Committee, 1995-present  
Member, ASAE Government Relations Council, 2004-06  
Member, ASAE Government Relations Council Ethics Task Force, 2003  
Member, Salt Lake Rotary Club, 2007-present  
Scoutmaster, Boy Scouts of America, 2001-2003, 2008-10  
Utah Youth Soccer Association Volunteer Coach, 1995-2003  
Youth Basketball Coach, 2008-10  
Member, Board of Directors, Mission Health Services, 2008 - present

## **LEGAL ACTIVITIES**

Member, Utah State Bar, 1991-present  
Member, American Health Lawyers Association, 1995-present  
Founding President, Utah Lawyers Division Chapter of the Federalist Society for Law and Public Policy Studies, 1991-93  
Member, Utah State Bar Annual Meeting Committee, 1992-94  
Member, Utah State Bar Legislative Affairs Committee, 1996-present  
Adjunct Professor, Weber State University, Master's In Health Administration Program, 2006-present

## **REFERENCES**

Available on request